

July 2024

NEW HAMPSHIRE



CANNABIS PARTY

nhcannabis.org

INTRODUCTION

Most folks think of the cannabis industry as dispensaries selling pot mostly for recreational purposes, and a little quasi-medical purpose, people growing pot and some companies making things like gummy bears that hopefully don't get in the hands of children, and some tax revenue for the state for which one is not sure the juice is worth the squeeze.

Nothing could be further from the truth. It only appears to be a niche industry today due to the enormous amount of stigma, restriction, suppression, suffocating compliance, illegality, uncertainty, and ignorance still hamstringing it. The adult recreational market, soon to overtake US alcohol sales, is just the tip of the iceberg.

The cannabis plant contains over 400 individual compounds, which when consumed in any one of innumerable combinations promises to offer a universe of pharmaceutical and wellness applications. Active ingredients in cannabis stimulate an only recently discovered system in our bodies as foundational as our circulatory or nervous system called the Endocannabinoid System which acts like both a natural fire alarm and fire department rushing relief and attention in response to any number of maladies and symptoms. (See Diagram Next Page)

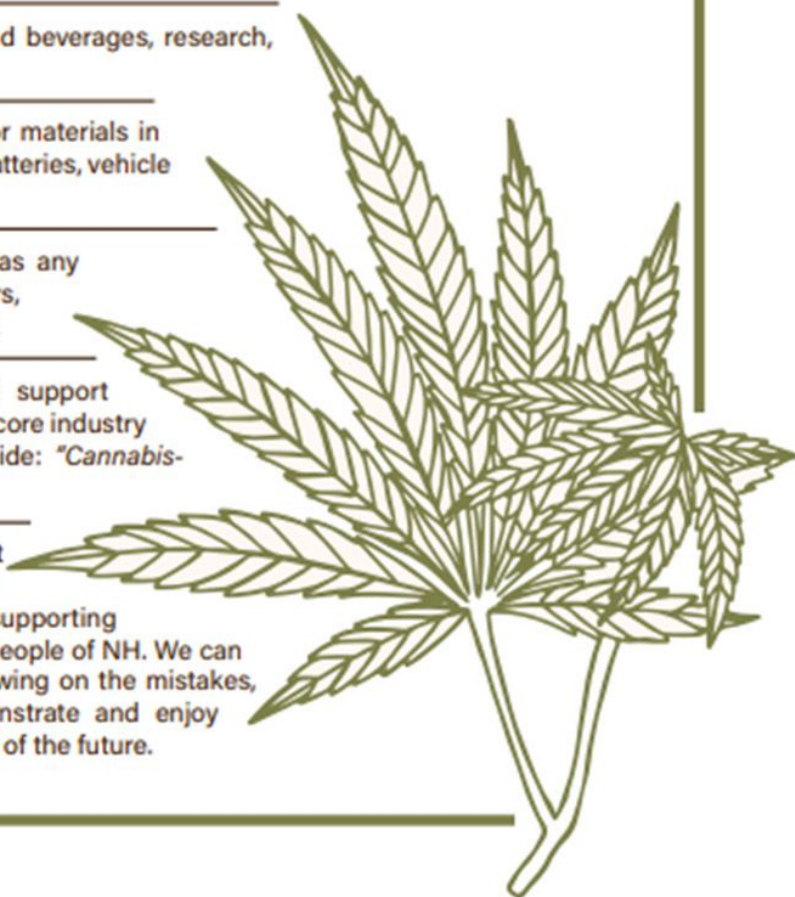
It will create whole new industry sectors in foods and beverages, research, education, technology and infrastructure.

Varieties of cannabis (often called hemp) are superior materials in products as diverse as paper, fiber, electrical storage batteries, vehicle panels, and building materials.

The cannabis industry will become at least as big as any other foundational industry, such as tech, computers, automobiles, pharmaceuticals, oil and so many others.

As with all large industries, the cannabis-related support products and services sectors will rival or outpace the core industry in size and economic opportunity. (See Section inside: "*Cannabis-Related Support Products and Services Sectors*".)

Cannabis is a generational, 'gold-rush' industry but still in its infancy. We should not allow stigma and ignorance to blind us to encouraging, facilitating and supporting this opportunity for prosperity and good jobs for the people of NH. We can become a beacon of can-do, inspired enterprise, drawing on the mistakes, lessons, and successes of other states and demonstrate and enjoy economic leadership in an exciting, emerging industry of the future.



A Comprehensive Commonsense Cannabis Legalization Program

That Is Inclusive, Welcoming and Provides Opportunity And Prosperity To A Broad Cross Section Of New Hampshire Residents

- At least 50% of THC Licenses Feature Low Barriers to Entry
- 9.9% Tax on Adult-Use Retail Sales to Be Apportioned Between Unfunded Liabilities, Education, Housing, And Property Taxes.
- All NH Medical Cannabis Dispensaries (ATCs) Receive Automatic Upgrade to Adult-Use License
- ATCs and Therapeutic Cannabis Program (TCP) Use the Next Three Years of Market Exclusivity to Develop Their Business Model for Long-Term Independent Viability
- Careful, Thoughtful Industry Supervision Without Non-Essential Suffocating Regulations
- Certified Product Labeling and Testing
- Child Safety & Protection
- Daily Purchase & Personal Possession Limit of One Pound or Finished Product Equivalent
- Educational Programs
- Farmstand Sales
- In Addition to Seven to Eight (7-8) Automatic ATC License Upgrades, Twenty-Five (25) Initial Privately-Owned Retail Dispensary Licenses Issued Followed by Incrementally Up to Fifty (50) More After Careful Review of Market Conditions and Confirmation of an Effective Regulatory Program
- Individual Communities Retain Exclusive Zoning, Opt-Out and Siting Rights
- Intra-State Delivery Services
- Multi-Level Revenue Framework for the State
- NH DHHS Sole Unified Cannabis Regulatory Agency with Robust Broadly Representative Cannabis Advisory Board
- NH Liquor Commission (NHLC) Can Operate Up to Twenty-Five (25) State-Owned Dispensaries Following Federal De-Scheduling as a Controlled Substance (aka: Full Legalization)
- NHLC Retail Tobacco Licensees Are Eligible for an Additional Fee-Based Hemp Retail License to Sell Hemp-Derived THC And Low-THC Cannabis
- Partnerships With Cannabis-Related R&D and Cutting-Edge Technologies
- Public Tobacco Smoking Restrictions Apply
- Reasonable Home Growing
- Revision of Compliance, Tracking and Reporting Systems and Protocols to Current Tobacco Standards Level or Equivalent Following Federal Legalization.
- Safe Consumption Venues
- Sensible and Effective Law Enforcement Policies
- Specific Allocations from State Business Development Resources to Support Rural Communities and Agriculture Professionals in The NH Cannabis Industry
- Sufficient But Not Over-Crowded Retail Distribution
- Support for Small Producers and Craft Brands
- Twenty-Five (25) Sponsored Retail Dispensary Licenses with Financial, Educational, Vocational and Mentoring Support

THE MANY TASKS OF THE ENDOCANNABINOID SYSTEM



NH LEGALIZATION OPTIONS

- Restrict, hamper and suppress progress as much as possible, keep a limited therapeutic cannabis program, and put our head in the sand while others pass us by
- Implement the Governor's plan to turn over the core of the business to a limited cartel of well-connected and wealthy individuals virtually excluding the rest of the people of NH and abandon the therapeutic cannabis operators to obsolescence
- Implement a simple 'me-too' state-licensed, private operators' semi-chaotic model with various combinations of too much and too little regulation and arbitrary, suffocating restrictions
- Implement common-sense legalization which supports and encourages enterprise and innovation rather merely limits and tolerates it, and which is broadly inclusive and welcoming for everyone.

Image credit:

Alfei S, Schito GC, Schito AM. Synthetic Pathways to Non-Psychotropic Phytocannabinoids as Promising Molecules to Develop Novel Antibiotics: A Review. *Pharmaceuticals*. 2023;15(7):1889. Published 2023 Jul 5. doi:10.3390/pharmaceuticals15071889

CANNABIS-RELATED SUPPORT PRODUCTS AND SERVICES SECTORS

- Accounting, Bookkeeping, Tax Services
- Advertising, Social Media, Signage
- Advocacy and Campaigns
- Attorneys and Legal Services
- Automobile and Truck Dealers
- B2B|B2C Electronic Payment Systems
- Banking, Cash Management/Logistics
- Brick & Mortar and Online Retailers of Vapes, Dabs, Glassware, Clothing, Non-Plant Derived Merchandise and Other Smoking Accessories
- Business and Capital Advisory
- Capital Equipment Mfgs|Distributors
- Commercial Finance, Leasing, Mortgages, Investment, Investors
- Commercial Landlords and RE Brokers
- Cultivation Systems and Lighting
- Data and Reporting Services
- Delivery and Transportation
- Directories And Information Services
- Education and Training Services
- Food and Beverage
- General Business Advisory
- Government Relations
- Greenhouses
- Hedge Funds and Private Equity
- Hydroponics
- Insurance and Risk Management
- Internal and External Security
- Licensing, Regulatory, Compliance
- Lighting, Irrigation, Cultivation Systems
- Manufacturers and Distributors of Smoking Accessories Such as Vapes, Glassware & Other Non-Plant-Derived Merchandise • Marketing, Advertising, Branding
- MC|Visa|Amex|Discover|Gift Card Merchant Processing
- Medical and Health Practitioners
- Nutraceuticals and Cosmetics
- Office Equipment and Supplies
- Packaging and Packaging Systems
- Payroll Services
- Personal Banking, Lending, Wealth Management, Mortgages
- Personnel and Human Resources
- Pharmaceutical Research
- Plumbers, Electricians, Construction, General Contractors
- Point-of-Sale, Tracking, Reporting Software and Systems
- Printing and Publishing
- Public Relations
- Repairs, Maintenance, Janitorial
- Retail Design and Fixtures
- Sobriety and Employment Testing
- Soil, Nutrients, Irrigation, Hydroponics
- Test Labs
- Tourism, Tour Operators, Hospitality
- Trade Associations and Trade Media
- Trade Conferences and Exhibits
- Utilities
- Vehicle and Equipment Repair
- Vending Machines
- Venture Capital And Angel Investors
- Websites and Social Media
- Wellness Products and Services



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